

OREGON MUTUAL INSURANCE COMPANY

BULLETIN

TO: All OMI Oregon, Idaho & California
Commercial Lines Agents

DATE: May 18, 2018

BULLETIN NO: 2469

DEPT: Commercial Lines

SUBJECT: Oregon Mutual Vintner Insurance Protection
Program Update – Effective 7/15/18

Have you looked at our Vintner Insurance Protection Program lately? **With a 65% hit ratio through first quarter of 2018**, we believe you'll find it is worth your time.

Since we launched our VIP Program we've had good results and as a result we want even more wineries. Effective July 15, 2018 for new and renewal business, we are significantly reducing our wine manufacturing class rates. This is an average reduction of 15% between property and GL coverage on the wine manufacturing class.

Highlights for Wine Manufacturers under Oregon Mutual's VIP Program:

- ✓ Blending Errors & Omissions
- ✓ Harvested Grapes – At Insured Location, In Transit, Away From Insured Location, and In Custody of Common Carrier
- ✓ Property In Custody of Salespeople
- ✓ Unexpected Wine Oxidation
- ✓ Wine Contamination
- ✓ Wine Leakage
- ✓ Winery Stock Valuation

Want to know more about our VIP Program or want to develop a marketing program? Review our program offering on our [VIP Landing Page](#) and contact your Agency Marketing Manager for more details.

